

CONTENTS

Acknowledgments	ix
Foreword by Ron Carlee	xi
Introduction	xv
PART ONE: Choosing Cross-Sector Collaboration	1
ONE Dimensions of Cross-Sector Collaboration	3
TWO The Rationale for Cross-Sector Collaboration	31
THREE Contracting and Collaborating	57
FOUR Cross-Sector Partnerships and Public-Private Partnerships	85
FIVE Network Governance	111
SIX Independent Public-Services Providers: A New Potential Collaborator	139
SEVEN Analyzing Cross-Sector Collaboration Options	167
PART TWO: Managing Cross-Sector Collaboration	207
EIGHT The Need for a New Model of Public Administration	209
NINE Leadership Implications in Cross-Sector Collaboration	229
TEN Fostering Democratic Accountability	251

ELEVEN	Developing Government Capacity for Cross-Sector Collaboration	279
TWELVE	The Future of Cross-Sector Collaboration	297

CONTENTS

Notes	313
References	317
The Authors	339
Index	341

xv	Introduction
xii	Foreword by Ron Carter
x	Acknowledgments
PART ONE: Choosing Cross-Sector Collaboration	
1	ONE Dimensions of Cross-Sector Collaboration
31	TWO The Rationale for Cross-Sector Collaboration
57	THREE Contracting and Collaborating
82	FOUR Cross-Sector Partnerships and Public-Private Partnerships
111	FIVE Network Governance
139	SIX Independent Public-Service Providers: A New Potential Collaborator
167	SEVEN Analyzing Cross-Sector Collaboration Options
PART TWO: Managing Cross-Sector Collaboration	
207	EIGHT The Need for a New Model of Public Administration
229	NINE Leadership Implications in Cross-Sector Collaboration
251	TEN Fostering Democratic Accountability